

# JanSan & Maintenance, Repair & Operations (MRO) Capabilities

## **Executive Summary**



IDM Products, LLC is a national supply chain and manufacturing company based in Dallas, Texas. We specialize in procurement, manufacturing, asset tracking, distribution, logistics, warehousing, sustainable packaging and strategic sourcing. Our state-of-the-art manufacturing facility is home to our exclusive line of EPA-registered Easy Pro Wipes, which includes industrial, disinfectant, isopropyl, pet, and dry wipes. We are also distributors of JanSan, MRO, maintenance products, office supplies, healthcare products, foodservice disposables and various types of furniture.

Serving as the extended purchasing arm for numerous organizations, we oversee the material flow in designated locations, which drives significant process efficiencies and cost savings for our clients. What truly distinguishes us, however, is our capacity to craft unique, innovative value-added solutions that not only fulfill but surpass the requirements of an ever-changing market. Our laser-focused approach is sharply attuned to our clients' needs, enabling us to create tailored solutions to tackle their most pressing challenges.

## IDM at a Glance



#### **CORE COMPETENCIES:**

- eMarketplace Procurement Solutions
  - Building Maintenance Products
  - JanSan
  - Foodservice Disposables
  - •MRO
  - Office Supplies
  - Furniture
- Wipes Manufacturing
- Asset Tracking Technologies
- Global Sourcing Capabilities
- Full-Service Supply Chain & Logistics
- Distribution
- Short / Long-Term Warehousing
- Pallet Sourcing
- Sustainable Packaging
- Textiles

#### **STRATEGIC CUSTOMER PARNERS:**





















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### What Drives Us



At IDM Products, our mission is to empower businesses with streamlined and innovative products and solutions. Through the synergistic power of our nine divisions, we act as catalysts for business transformation, providing efficient, tailored and responsible procurement, manufacturing, distribution, sustainable packaging, logistics, and warehousing services, as well as cutting-edge technology solutions that enable our clients to thrive and succeed in their respective markets.

Our commitment to exceptional service guides us in forging lasting partnerships. By continuously adapting to the evolving market needs, understanding our clients' unique needs, and engaging with them in a highly collaborative way, we aim to set industry standards and elevate the businesses we serve, reaffirming our position as a trusted partner for supply chain excellence.



#### Distributor of 2+ Million Branded & Private Label Products















































## **Products Built Around Your Needs**

#### **MRO Product Lines Within Our Categories**

- Abrasives
- Automotive & Fleet
- Fasteners
- Electrical
- Hand Tools,
- Hardware
- Hose, Tube, & Fitting
- HVAC
- Lighting
- Lubrication
- Machinery

- Material Handling
- Measuring Instruments
- Motors
- Office Equipment
- Paints and Adhesives
- Plumbing
- Pneumatics & Hydraulics
- Power Tools, Raw Materials
- Power Transmission
- Pumps
- Safety
- Welding

#### JanSan Product Lines Within Our Categories

- Disinfectant Wipes/Dispensers
- Sustainable Paper Products
- Hand Soap/Dispensers
- Floor & Carpet Cleaners
- Gloves
- Brooms, Brushes & Dusters
- Mops & Equipment
- Air Cleaners
- Matting
- Trash Bags & Can Liners
- Laundry Products
- Cleaning Tools





## Industries Served



Manufacturing



Chemical & Petrochemical



Retail



Waste Management



Aerospace & Aviation



Healthcare



Hospitality



Maritime

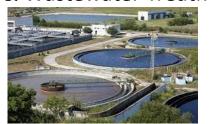


**Automotive** 



Government & Defense





**Energy and Utilities** 



Transportation & Logistics



Education



Water & Wastewater Treatment Telecommunications



Mining & Construction



Pharmaceuticals



**Chemical Processing** 



Textile & Apparel



# Why IDM?



- 9 Synergistic Divisions
- Innovative, Transformative Approaches to Our Clients' Business Challenges
- Enterprise-Grade eProcurement technology
- Strategic Partnership with Coupa
- Instant Catalogs with Pre-Negotiated Pricing
- 2 Million Products from Recognized National and Global Brands
- Vast Expertise in Sourcing Hard-to-Find Items
- Global Sourcing Capabilities, Including for Commodities
- Manufacturing Capabilities
- In-House 3PL Capabilities
- White Glove Service



## THANK YOU



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