

Challenges

- The Coupa FinOps team wanted to optimize hosting costs for our cloud-native company and was running a major cost optimization program, looking for efficiencies in usage and rates
- The team needed to avoid over or under utilizing compute discount instruments and over spending or leaving cash discounts on the table
- The team needed to reduce the amount of manual work to reach these objectives so they could focus on other, high-priority projects

Results:

- Significant reduction in manual work needed to manage cloud compute instruments
- Increased discount coverage rate without incurring commitment risk, which maximized the effective savings rate



**Coupa Advantage
provided a key supplier to
the Coupa FinOps team**

"With ProsperOps, we've enhanced Coupa's FinOps maturity and ensured our cloud costs stay optimized. If you're looking to streamline cloud compute rate optimization, we recommend ProsperOps as a strategic partner."

Coupa Software